No. 04 /2025/VFG-QHCĐ

# THE SOCIALIST REPUBLIC OF VIETNAM Independence - Freedom - Happiness

Ho Chi Minh City, January 21, 2025

## INFORMATION DISCLOSURES

To:

- The State Securities Commission;

- The Ho Chi Minh Stock Exchange.

## 1. Name of company: VIET NAM FUMIGATION JOINT STOCK COMPANY

Stock symbol: VFG

- Address of head office: 29 Ton Duc Thang, Ben Nghe Ward, District 1, HCMC

- Telephone: 028, 3822 8097

Fax: 028. 3829 0457

- E-mail: Info@vfc.com.vn

## 2. Content of disclosed information:

- Financial Statement Quarter 4, 2024 (Separate FS & Consolidated FS)

- Explanation of the variance in profit after tax for Quarter 4/2024 compared to the same period in 2023
- 3. This information was disclosed on the Company's website on January 21, 2025 at www.vfc.com.vn.

We hereby commit that the information disclosed above is true and take full legal responsibility for the content of the disclosed information./.

AUTHORIZED PERSON TO DISCLOSURE INFORMATION

CÔNG TY CỔ PHẨN KHỬ TRÙNG

TRAN VAN DUNG
DEPUTY GENERAL DIRECTOR



VFC Tower, 29 Ton Duc Thang Street, Ben Nghe Ward, District 1, Ho Chi Minh City

## **CONSOLIDATED FINANCIAL STATEMENTS**

For the fourth quarter, from October 1, 2024, to December 31, 2024

## **Including:**

- 01 Balance Sheet
- 02 Income Statement
- 03 Cash Flow Statement
- 04 Notes to the Financial Statements



No. 29, Ton Duc Thang Street, Ben Nghe Ward, District 1, City. Ho Chi Minh.

## CONSOLIDATED FINANCIAL STATEMENTS

For the quarter IV ended on December 31, 2024

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## CONSOLIDATED BALANCE SHEET

Accounting period for Quarter 4: From October 1, 2024, to December 31, 2024

Unit:	VND
I / WITT .	

				Unit: VNL
ASSETS	Code	Notes	Closing balance	Opening balance
1	2	3	4	5
A – CURRENT ASSET	100		2,206,768,659,726	2,572,762,883,973
I. Cash and cash equivalents	110	V.1	800,599,662,014	129,881,543,766
1. Cash	111		800,599,662,014	129,881,543,766
II. Short-term financial investments	120		83,314,956,000	200,288,056,000
Held-to-maturity investments	123		83,314,956,000	200,288,056,000
III. Short term accounts receivable	130		368,821,327,717	1,177,748,818,926
1. Accounts receivable from customers	131	V.3	365,254,893,679	709,975,224,585
2. Short-term advances to suppliers	132		5,524,587,540	2,983,614,536
5. Short-term loans	135			450,000,000,000
3. Other short-term receivables	136	V.4	16,331,978,364	32,161,449,580
4. Provision for short-term doubtful debts (*)	137	V.5	(18,290,131,866)	(17,371,469,775)
IV. Inventory	140		945,932,893,417	1,062,519,677,715
1. Inventory	141	V.6	952,249,038,773	1,078,980,860,967
2. Provision for devaluation of inventory (*)	149	٧.٥	(6,316,145,356)	(16,461,183,252)
V. Other current assets	150		8,099,820,578	2,324,787,566
Short-term prepaid expense	151	V.1	2,370,555,933	2,321,800,821
2. Deductible value-added tax	152	7.1	5,729,264,645	2,986,745
B - LONG-TERM ASSET	200		287,698,824,480	372,844,764,962
I. Accounts receivable – long-term	210		1,999,800,226	1,848,754,720
1. Other accounts receivable – long-term	216		1,999,800,226	1,848,754,720
II. Fixed assets	220		173,598,248,636	153,236,787,257
Tangible fixed assets	221	V.8	119,953,753,924	98,583,969,763
- Historical Cost	222	٧.٥	464,920,936,926	276,872,473,294
- Accumulated depreciation (*)	223		(344,967,183,002)	(178,288,503,531)
2. Intangible fixed assets	227	V.9	53,644,494,712	54,652,817,494
- Historical Cost	228		72,471,884,048	71,044,565,648
<ul> <li>Accumulated depreciation (*)</li> </ul>	229		(18,827,389,336)	(16,391,748,154)
III. Investment property	230	V.10	14,101,438,213	14,861,443,459
- Historical Cost	231		27,647,980,011	27,647,980,011
- Accumulated depreciation (*)	232		(13,546,541,798)	(12,786,536,552)
IV. Long-term work in progress	240			2,879,505,600
Construction in progress	242	V.7	-	2,879,505,600
V. Long-term financial investments	250	Wa		150 514 914 999
Investments in an associate	<b>250</b> 252	V.2	-	179,514,814,098
	434		-	179,514,814,098
VI. Other long-term assets	260		97,999,337,405	20,503,459,828
1. Long-term prepaid expense	261	V.11	9,382,463,493	10,935,641,696
2. Deffered tax asset	262		12,839,263,158	9,567,818,132
3. Goodwill	269		75,777,610,754	
TOTAL ASSET	270		2,494,467,484,206	2,945,607,648,935

No. 29, Ton Duc Thang Street, Ben Nghe Ward, District 1, City. Ho Chi Minh.

## CONSOLIDATED FINANCIAL STATEMENTS

For the quarter IV ended on December 31, 2024

RESOURCES	Code	Notes	Closing balance	Opening balance
1	2	3	4	5
C – LIABILITY	300		889,244,561,529	1,699,980,061,127
I. Current liability	310		873,718,544,018	1,697,986,612,051
1. Accounts payable to suppliers	311	V.13	120,731,181,182	511,847,511,491
2. Accounts payable to suppliers	312		9,086,494,102	3,261,333,344
3. Taxes payable and State obligations	313	V.14	58,494,632,979	66,101,119,939
4. Payables to employees	314		259,886,156,341	243,950,961,510
5. Accrued expense	315	V.15	151,116,822,850	280,271,877,960
6. Short-term unearned revenue	318		2,198,972,160	324,028,320
7. Short-term other payables	319	V.16	23,388,901,842	176,996,382,862
8. Short-term loans and finance lease	320	V.12	172,385,892,579	373,737,397,248
9. Bonus and welfare fund	322		76,429,489,983	41,495,999,377
II. Long-term liability	330		15,526,017,511	1,993,449,076
6. Long-term unearned revenue	336		366,495,360	-
7. Other long-term liabilities	337	V.16	4,000,000	1,993,449,076
8. Deferred income tax liabilities			15,155,522,151	
D - EQUITY	400		1,605,222,922,677	1,245,627,587,808
I. Owners' equity	410	V.17	1,605,222,922,677	1,245,627,587,808
1. Share capital	411		417,146,140,000	417,146,140,000
- Ordinary shares without voting rights	411a		417,146,140,000	417,146,140,000
3. Treasury shares (*)	415		(20,000,000)	(20,000,000)
5. Development Investment Fund	418		214,069,992,205	203,462,343,942
6. Other funds	420		21,974,704,575	20,061,904,659
7. Retained earnings	421		836,852,037,670	604,977,199,207
Retained earnings accumulated up to the end				
of the previous period	421a		697,075,830,423	391,225,293,528
Retained earnings for the current period	421b		470,617,176,336	213,751,905,679
8. Non-controlling interests	429		115,200,048,227	-
Total resources	440		2,494,467,484,206	2,945,607,648,935

PREPARER / CHIEF ACCOUNTANT

(Signed and full name)

Pham Thi Ngoc Phuong

January 21, 2025

**GENERAL DIRECTOR** 

(Signed and full name)

Truong Cong Cu

No. 29, Ton Duc Thang Street, Ben Nghe Ward, District 1, City. Ho Chi Minh.

## CONSOLIDATED FINANCIAL STATEMENTS

For the quarter IV ended on December 31, 2024

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## CONSOLIDATED INCOME STATEMENT

Accounting period for Quarter 4: From October 1, 2024, to December 31, 2024

	Accumulated Accumulated Accumulated						
No.	Items		Note	Current period	Previous period		Accumulated
100	1. Revenue from	0.1	VI.1	042.254.004.042	1 000 510 506 474	current period	previous period
100		01	V1.1	842,354,004,043	1,232,519,586,474	3,807,658,944,247	3,557,307,559,071
	sales of goods and						
110	provision of services	00	177.0	16 620 012 000	## ## 140 000		
110	2. Revenue	02	VI.2	46,630,913,000	73,225,138,890	310,054,611,652	294,887,704,514
100	Deductions	1.0					
120	3. Net revenue	10		795,723,091,043	1,159,294,447,584	3,497,604,332,595	3,262,419,854,557
130	4. Cost of goods sold	11	VI.3	585,293,166,848	872,377,525,583	2,586,651,985,738	2,483,468,450,394
1.10	and services provided	•					
140	5. Gross profit	20	***	210,429,924,195	286,916,922,001	910,952,346,857	778,951,404,163
150	6. Financial income	21	VI.4	72,756,751,114	19,078,550,754	128,124,769,891	71,895,891,553
160	7. Financial expenses	22	VI.5	8,940,174,557	10,219,372,265	107,001,714,039	39,297,352,423
	In which						
161	Interest expense	23		1,139,801,937	5,729,824,648	6,103,281,091	15,143,833,635
162	Income from	24		0	0	168,701,347,473	0
	associates	D _					
170	9. Selling expense	25	VI.6	80,383,941,342	104,057,364,377	439,213,784,298	353,026,887,379
180	10. Administration	26	VI.7	42,099,518,812	39,807,804,426	93,953,372,552	81,595,742,730
	expense	NO. THE REAL PROPERTY.					
190	11. Net operating	30		151,763,040,599	151,910,931,687	567,609,593,333	376,927,313,184
	profit	272		v verez a transcription			
200	12. Other incomes	31		1,135,319,671	501,176,948	7,529,415,698	1,767,691,953
210	13. Other expenses	32		690,041,965	1,148,041,718	5,419,830,244	2,962,400,676
220	14. Results of other	40		445,277,706	-646,864,769	2,109,585,454	-1,194,708,723
	activities						
230	15. Accounting	50		152,208,318,305	151,264,066,917	569,719,178,787	375,732,604,461
	profit before tax		202 2				
240	16. Current corporate	51	VI.9	33,218,157,096	44,227,921,754	87,217,925,327	89,722,988,948
	income tax expense				4 5 5 5 5 7 5 7 5 7 7 5 7 7 5 7 7 5 7 7 5 7 7 5 7 7 5 7 7 5 7		
250	17. Deferred corporate	52		2,567,757,182	-9,567,818,132	11,884,077,125	9,567,818,132
	income tax expense						
260	18. Net profit after	60		116,422,404,027	116,603,963,295	470,617,176,336	295,577,433,645
	tax			115055016100			
261	18.1. Owners of the	61		115,275,046,420	0	469,482,744,551	0
	parent						5900
	18.2. Non-controlling	62		1,147,357,607	0	1,134,431,785	0
	interests	=0		2 322	2 500	2000	
	18. Earnings per	70		1,400	2,578	9,096	6,217
	share						

PREPARER / CHIEF ACCOUNTANT

(Signed and full name)

Pham Thi Ngoc Phuong

January 21, 2025 GENERAL DIRECTOR

COMG IY

CỐ PHÂN KHỦ TRÙNG VIỆT NAM

**Truong Cong Cu** 

No. 29, Ton Duc Thang Street, Ben Nghe Ward, District 1, City. Ho Chi Minh.

## CONSOLIDATED FINANCIAL STATEMENTS

For the quarter IV ended on December 31, 2024

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## **CASH FLOW STATEMENT**

Accumulated from the beginning of the year to the end of this quarter

ITEMS	No.	For the year of 2024	For the year of 2023
I. CASH FLOWS FROM OPERATING ACTIVITIE	_	For the year of 2024	For the year of 2023
1. Accounting profit (loss) before tax	01	569,719,178,787	375,732,604,461
2. Adjustments for:	01	303,713,170,707	373,732,004,401
Depreciation of fixed assets and investment properties	02	22,540,508,142	22,194,446,472
Allowances and provisions	03	(9,226,375,805)	(2,509,803,139)
Foreign exchange losses arising from revaluation of		336,626,680	(455,520,007)
monetary accounts denominated in foreign currency	04	330,020,000	(155,520,007)
Profit (loss) from investment activities	05	(202,964,665,827)	(38,606,169,854)
Interest expense	06	6,103,281,091	15,143,833,635
3. Operating profit before changes in working capital	08	386,508,553,068	371,499,391,568
Change in receivables	09	79,018,245,404	(116,789,664,322)
Change in inventories	10	126,731,822,194	(4,295,829,603)
Change in payables and other liabilities (excluding		(77,942,024,836)	(154,965,964,797)
interest payable and corporate income tax payable)	11	( , , , )	(10 1,2 00,2 0 1,1 2 1)
Change in prepaid expense	12	(74,273,187,663)	368,005,895
Interest paid	14	(6,103,281,091)	(15,707,760,764)
Corporate income tax paid	15	(80,740,480,087)	(66,226,421,072)
Other proceeds from operating activities	16	442,350,000	-
Other expenditures on operating activities	17	(23,714,108,742)	(21,196,423,514)
Net cash flows from operating activities	20	329,927,888,248	(7,314,666,610)
II. CASH FLOWS FROM INVESTING ACTIVITIES	S		
Purchases and construction of fixed assets and other	21		
non-current assets	21	(16,705,872,482)	(15,994,443,875)
Proceeds from disposals of fixed assets and other non-	22		
current assets	22	4,105,133,636	885,416,369
Payments for lending, buying debt instruments of other	23		(1,820,446,275,178)
entities	23	(203,526,900,000)	(1,020,440,273,170)
Proceeds from lending, selling debt instruments of	24		1,690,446,275,178
other entities		1,070,500,000,000	
Interest earned, dividends and profits received	27	42,641,358,058	26,789,337,868
Net cash flows from investing activities	30	897,013,719,212	(118,319,689,638)
III. CASH FLOW FROM FINANCING ACTIVITIES	5		
Payment to owners for capital contributions,			
buying treasury shares already issued		(20,000,000,000)	-
Proceeds from borrowings	33	733,313,497,032	954,799,797,941
Repayment of loan principal	34	(934,665,001,701)	(763,469,962,279)
Dividends and profits distributed to owners	36	(334,889,042,488)	(144,234,793,500)
Net cash flows from financing activities	40	(556,240,547,157)	47,095,042,162
NET CASH FLOWS DURING THE YEAR	50	670,701,060,303	(78,539,314,086)
Cash and cash equivalents at the beginning of the year	60	129,881,543,766	208,420,873,572
Impact of exchange rate fluctuation	61	17,057,946	(15,720)
CASH AND CASH EQUIVALENTS AT THE END	70	800,599,662,014	129,881,543,766
OF THE YEAR	, 0	000,000,002,014	127,001,0407/00

PREPARER / CHIEF ACCOUNTANT

(Signed and full name)

Pham Thi Ngoc Phuong

GENERAL DIRECTOR

(Signed and full name)

COPHAN

KHU TRUNG

Truong Cong Cu

No. 29, Ton Duc Thang Street, Ben Nghe Ward, District 1, City. Ho Chi Minh.

### CONSOLIDATED FINANCIAL STATEMENTS

For the quarter IV ended on December 31, 2024

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Principal activities

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## I. BACKGROUND INFORMATION 1. CORPORATE INFORMATION

Vietnam Fumigation Joint Stock Company ("Company") was originally a State-owned enterprise under the Ministry of Agriculture and Rural Development. On May 3, 2001, the Company was equitized according to Decision No. 70/QD-TTg issued by the Prime Minister. Accordingly, the Company was granted Business Registration Certificate ("BRC") No. 0302327629 issued by the Department of Planning and Investment of Ho Chi Minh City on December 31, 2001 and according to the adjusted Business Registration Certificates.

The Company's shares are listed on the Ho Chi Minh City Stock Exchange ("HOSE") with the trading code VFG according to Decision No. 157/QD-SDGHCM issued by HOSE issued on December 11, 2009.

The Company's principal activities in the current year are producing, processing and selling products from pesticides and agrichemicals; selling plant seeds, providing services related to fumigation, and office rental services.

The company's registered headquarters is at No. 29, Ton Duc Thang Street, Ben Nghe Ward, District 1, Ho Chi Minh City and the Factory is located at Lot B, No. 107, Thai Hoa Industrial Park, Ap Tan Lap, Duc Lap Ha Commune, Duc Hoa District, Long An Province, Vietnam.

The Company has invested in 01 subsidiary (together with the Company hereinafter referred to as the "Group").

On December 31, 2024, the Joint Venture Company was converted into a Subsidiary Company according to the decision of the Khanh Hoa Court dated August 19, 2024.

Equity

owned (%)

Voting rights

(%)

Details for subsidiaries are as follows

Subsidiary

Establishing and

onerating in

Substitually	operating in	Owned (70)	(70)	r incipal activities
Hai Yen Company	Khanh Hoa	66.67%	66.67%	Providing hotel and
Limited				restaurant services
Subordinate units as of D	ecember 31, 2024	include:		
Unit	Address			
North Branch			et, Quang Trui	ng Ward, Dong Da District,
	City. Han			
Da Nang Branch		, Street 2/9, Hoa	Cuong Bac Wa	ard, Hai Chau District, City.
No. 10 Mar. 1999	Da Nang			
Quy Nhon Branch				Hung Dao Ward, City. Quy
	The state of the s	nh Dinh Province		
Nha Trang Branch			iat Street, Loc	Гho Ward, City. Nha Trang,
N. C. H. D. I		a Province	1 1 D . 1	m N N 1 D' 1 m
Nam Song Hau Branch			ndustrial Park,	Tra Noc Ward, Binh Thuy
Dag Cong Hay Drongh		City. Can Tho	01 Dinh	Dhy 2 Hamlet Bink Han
Bac Song Hau Branch		e, Chau Thanh Di		Phu 2 Hamlet, Binh Hoa
Duc Hoa Long An Branch				t, Tan Lap Hamlet, Duc Lap
Duc Hoa Long An Branch		une, Duc Hoa D		
Ho Chi Minh Branch	The same of the sa			Nghe Ward, District 1, City.
110 CIII WIIIII Branch	Ho Chi M		gan Succi, Ben	righe ward, District 1, City.
Song Tien business location	ASSESSMENT PRODUCES THE PARTY OF THE PARTY O		My Phu Ward	City. Cao Lanh, Dong Thap
Song Tien ousmess rocation	Province	Le Duan Street,	iviy i nu vvaiu,	City. Cao Eaini, Bong Thap
Dong Nai business location		National High	vav 1 Hung	Nghia Hamlet, Hung Loc
Dong Ivan business location		e, Thong Nhat Di		
Dak Lak business location			AND DESCRIPTION OF THE PROPERTY OF THE PROPERT	ard, City. Buon Ma Thuot,
5 10 001	Dak Lak F		,	,,

No. 29, Ton Duc Thang Street, Ben Nghe Ward, District 1, City. Ho Chi Minh.

## CONSOLIDATED FINANCIAL STATEMENTS

For the quarter IV ended on December 31, 2024

Bac Song Hau business location

Nam Song Hau business location

Northern business location

Middle Central business location

South Central business location

Binh Duong Office

Hoc Mon Warehouse

- No. 612, National Highway 91, Binh Phu 2 Hamlet, Binh Hoa Commune, Chau Thanh District, An Giang Province

- Lot 30A3-3 Tra Noc I Industrial Park, Tra Noc Ward, Binh Thuy District, City. Can Tho

- No. 147, Ho Dac Di Street, Quang Trung Ward, Dong Da District, City. Hanoi

- No. 292, Street 2/9, Hoa Cuong Bac Ward, Hai Chau District, City. Da Nang

- No. 263, Tran Hung Dao Street, Tran Hung Dao Ward, City. Quy Nhon, Binh Dinh Province

- No. 5/2, Hamlet 1B, An Phu Commune, Thuan An Town, Binh Duong Province

- No. 49, Nguyen Anh Thu, Hiep Thanh Ward, District 12.

The total number of employees of the Company as of December 31, 2024 is 1.450 (December 31, 2023: 1.390).

### 1. Industry sector

Including many business fields: manufacturing, trade and services.

#### 2. Primary activities

According to the Business Registration Certificate, the Group's principal business activities are:

- Production of pesticides and other chemical products used in agriculture

Details: Production, processing, bottling, packaging: plant protection chemicals, plant protection supplies, disinfection supplies (no production, processing, bottling, packaging at headquarters).

- Multiply and nurture agricultural seedlings
- Post-harvest service activities

Details: Providing fumigation services, killing harmful organisms for agricultural, forestry products and other objects.

- Other specialized products and services not yet classified

Details: buying and selling: plant protection chemicals, plant protection supplies, disinfection supplies. Buy and sell materials and chemicals for agricultural production (except for strongly toxic chemicals). Wholesale fertilizer. Wholesale of chemicals in the industrial sector, chemicals in the field of food additives; Wholesale of insecticidal and antibacterial products; Wholesale of chemicals, insecticidal and antibacterial products for household and medical use (No chemical storage).

Details: Wholesale of corn seeds and other grains (except rice) (Follow Circular 34/2013/TT-BCT)

- Wholesale of agricultural and forestry raw materials (except wood, bamboo) and live animals
- Transporting goods by road
- Packaging service

Details: Processing, bottling, packaging of plant seeds and fertilizers (not operating at the headquarters)

- Real estate business, land use rights belonging to the owner, user or tenant

Details: Office for rent. Warehouse rental.

- Management consulting activities

Details: Inspection of goods: quantity, quality, specifications, packaging, value of goods, damage, safety, hygiene and other inspection requirements. Supervision of construction and installation of machinery and equipment. Investment consulting.

- Landscape care and maintenance services

Details: Environmental treatment, maintenance, and cleaning services in factories, warehouses, offices, and construction projects. Anti-termite service. Termite control services for construction projects - dams - hotels - restaurants.

- Production of fertilizers and nitrogen compounds (Not operating at the headquarters)
- Production of other chemical products not classified elsewhere

No. 29, Ton Duc Thang Street, Ben Nghe Ward, District 1, City. Ho Chi Minh.

#### CONSOLIDATED FINANCIAL STATEMENTS

For the quarter IV ended on December 31, 2024

Details: Producing chemicals, insecticidal and antibacterial products for household and medical use (Not operating at the headquarters).

## 3. Normal operating cycle

The normal operating cycle of the Group is generally within 12 months.

#### 4. Group structure

The Group is structured in the form of direct ownership including the parent company and 01 direct subsidiary.

### 5. Directly consolidated subsidiary

Subsidiary	Address	Equity owned	Interest proportion
Hai Yen Company Limited	No. 50, Tran Phu Street, Nha Trang City, Khanh Hoa Province	66,67%	66,67%

On July 1, 2004, the Company signed a joint venture agreement with General Import-Export Company III ("Centrimex") to establish Hai Yen Company Limited ("Hai Yen") with headquarters registered at No. 50, Tran Phu Street, Nha Trang City, Khanh Hoa Province. On October 9, 2007, Centrimex was merged into Food Technology Investment Company ("Focovev"). After the merger, Focovev did not agree with the interest rate of the joint venture partners in Hai Yen. Accordingly, the Company sued Focovev to the People's Court of Khanh Hoa Province ("Court") to resolve this dispute. On the date of this financial statement, the Court issued its final decision on this dispute on August 19, 2024. Therefore, at the date of these financial statements, the Company's appropriate interest rate in Hai Yen has been officially determined.

## II. BASIS OF PREPARATION

#### 1. Accounting standards and system

The accompanying consolidated financial statements are presented in Vietnam Dong ("VND") in accordance with the Vietnamese Enterprise Accounting System and Vietnamese Accounting Standards

The accompanying consolidated financial statements are not intended to present the consolidated financial position, consolidated performances of operations and consolidated cash flows in accordance with generally accepted accounting principles and practices in countries other than Vietnam.

## 2. Applied accounting documentation system: General Journal system

#### 3. Annual accounting period

Annual accounting period of the Company is annually from 01/01 to 31/12.

## 4. Reporting currency unit: VND

### 5. Basis of consolidation

Consolidated financial statements are financial statements of the Group in which the assets, liabilities, resources, revenue, expenses and cash flows of the parent company and its subsidiaries are presented as a single entity established without regard to the legal boundaries of individual companies. The financial statements of the subsidiaries have been prepared for the same fiscal year as the parent company under accounting policies consistent with the parent company's accounting policies. Adjusting entries were made for any discrepancies in accounting policies to ensure consistency between subsidiaries and the parent company.

No. 29, Ton Duc Thang Street, Ben Nghe Ward, District 1, City. Ho Chi Minh.

#### CONSOLIDATED FINANCIAL STATEMENTS

For the quarter IV ended on December 31, 2024

Subsidiaries are fully consolidated from the date of acquisition, which is the date the Group actually takes control of the subsidiary, and continue to be consolidated until the date the Group actually ceases to control the subsidiary, except where the Group's control is only temporary where the subsidiary is only purchased and held for the purpose of resale for a period not exceeding 12 months.

#### Transactions eliminated on consolidation

All intra-group balances and transactions, including unrealized gains arising from intra-group transactions, are fully excluded on consolidation. Unrealized losses are also excluded in the consolidated financial statements, unless the expenses causing such losses cannot be recovered.

#### III. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

### 1. Foreign currency

- The exchange rate applied is the exchange rate of Vietnam Joint Stock Bank for Industry and Trade (Vietinbank);
- The exchange rate applied when recording and revaluing assets is the foreign currency buying rate;
- The exchange rate applied when recording and re-evaluating liabilities is the foreign currency selling rate;

Transactions arising in foreign currencies are accounted for at the exchange rate on the date of the transaction. Exchange rate differences arising during the payment process are recorded in the consolidated income statement for the period. Balances of cash items, receivables, and payables originating in foreign currencies, except balances of prepayments to sellers in foreign currencies, balances of prepaid expenses in foreign currencies, and balances of unearned revenue in foreign currency, are converted to the accounting currency at the exchange rate on the date of preparation of the consolidated balance sheet. Exchange rate differences arising from revaluation of foreign currency balances at the end of the period after offsetting increases or decreases are accounted for in the consolidated business performance for the period.

### 2. Accounting estimate

The preparation of consolidated financial statements requires the Board of Management to make estimates and assumptions that affect the figures on assets, liabilities and the presentation of contingent assets and liabilities dated 31 March 2022 as well as revenues and expenses for the 3-month accounting period ended March 31, 2022. Although the accounting estimates are made with the best knowledge of the Board of Management, actual numbers may be different from estimates and assumptions.

### 3. Cash and cash equivalents

Cash and cash equivalents include cash on hand, cash in bank, short-term investments with a maturity of no more than 3 months from the date of investment, high liquidity, and easily converted into specific amounts of money and with insignificant risk of conversion into cash at the reporting time.

Cash equivalents are determined in accordance with Accounting Standard No. 24 – Statement of cash flows.

#### 4. Financial investments

#### Held-to-maturity investments

Held-to-maturity investments include term deposits.

### Associates

An investment is classified as an investment in an associate when the Group directly or indirectly holds from 20% to less than 50% of the voting rights of the investee without other agreement.

Investments in associates are recorded using the equity method. Under the equity method, the investment in an associate is initially recorded at cost. In case of investment in non-monetary assets, the cost of the investments is recorded according to the fair value of the non-monetary assets at the time of occurence. After that, the value

No. 29, Ton Duc Thang Street, Ben Nghe Ward, District 1, City. Ho Chi Minh.

#### CONSOLIDATED FINANCIAL STATEMENTS

For the quarter IV ended on December 31, 2024

of the investment is adjusted corresponding to the Group's ownership share in the profit or loss of the associate after the date of purchase.

Distributions from associates after the acquisition date are recorded as a decrease in the amount of the investment.

#### Joint ventures

An investment is classified as an investment in a joint venture when the Group has joint control over the financial and operating policies of the investee.

Investments in joint ventures are recorded using the equity method. Under the equity method, the investment in a joint venture is initially recorded at cost. In case of investment in non-monetary assets, the cost of the investments is recorded according to the fair value of the non-monetary assets at the time of occurrence. After that, the value of the investment is adjusted corresponding to the Group's ownership share in the joint venture's profit and loss after the purchase date.

Distributions from the joint venture after the acquisition date are recorded as a decrease in the value of the investment.

#### Other investments

Investments classified as other investments are investments other than investments in subsidiaries, investments in joint ventures, and investments in associates.

Other investments are recorded at cost, including purchase price and costs directly related to the investment (if any). In case of investment in non-monetary assets, the cost of the investments is recorded according to the fair value of the non-monetary assets at the time of occurence.

#### Methods to create provision in case of investment losses

Security investments

At the time of preparing financial statements, for security investments listed or registered for trading on the domestic stock market and are freely traded securities on the market when the actual securities price on the market is lower than the value of security investments being accounted for in accounting books, provisions for loss of security investments are made with a maximum level equal to the actual investment value accounted for in accounting books to ensure the value of items is presented not higher than the market price.

## Other investments

At the time of preparing the financial statements, for other investments that are not investments in securities listed or registered for trading on the domestic stock market and are not securities freely traded on the market, provisions for loss of other investments are made when there is a basis to show that there is a decrease in value compared to the investment value with an appropriate level of provision prescribed in Circular No. 48/2019 /TT-BTC dated August 8, 2019 of the Ministry of Finance but maximum equal to the actual investment value being recorded in the accounting books.

#### 5. Accounts receivable

## Principle for recognition

Accounts receivable are presented as the carrying amount of accounts receivable from customers and other receivables after deducting allowance made for doubtful accounts.

#### Principle for allowance for doubful debts

At the time of preparing financial statements, allowances for doubful debts are made for receivables that are over due and receivables that are not yet due but are unlikely to be collected on time with a appropriate level prescribed in Circular No. 48/2019/TT-BTC dated August 8, 2019 of the Ministry of Finance to ensure that the value of receivable debts is not higher than the possible value recoverable.

No. 29, Ton Duc Thang Street, Ben Nghe Ward, District 1, City. Ho Chi Minh.

#### CONSOLIDATED FINANCIAL STATEMENTS

For the quarter IV ended on December 31, 2024

Increases or decreases in allowance balances are accounted for in administrative expenses on the consolidated income statement.

## 6. Inventory

Inventories are measured on the basis of the lower of cost between historical cost and net realizable value.

The cost of inventories includes purchase costs, processing costs and other costs to bring the inventories to their present condition and location. In the case of manufactured products, cost includes all direct material costs, direct labor costs and manufacturing overheads based on normal operating conditions.

Purchase costs of inventory include purchase costs, non-refundable taxes, transportation, loading and unloading costs, storage during the purchase process and other costs directly related to the purchase of inventory. Trade discounts and reductions in purchase prices due to purchased goods that do not meet specifications and quality are deducted (-) from the purchase cost.

Net realizable value is determined by the estimated selling price minus the estimated costs to complete the product and incurred marketing, sales and distribution costs.

The historical cost of inventory is determined according to the weighted average method and is accounted for according to the perpetual inventory method.

Allowance for decrease in inventory value is made for damaged, poor quality, obsolete, slow-moving inventory and in cases where the historical cost of inventory is higher than the net realizable value at the ending date of accounting period in accordance with the instructions in Circular No. 48/2019/TT-BTC dated August 8, 2019 of the Ministry of Finance.

The increase or decrease in inventory allowances is accounted for in the cost of goods sold on the consolidated income statement.

Allowance for decrease in inventory value is made on a individual-item basis. For services provided in progress, the allowance is calculated according to each type of service with a separate price.

Raw materials, materials and tools stored for use in the manufacture of products are not made allowance if the products that they contribute to will be sold at or above the manufacturing cost of the product.

#### 7. Tangible fixed assets

Tangible fixed assets are presented at historical cost minus accumulated depreciation.

## Principle for recognition and measurement of initial amount

The historical cost of a tangible fixed asset includes the purchase price and all other related costs directly related to bringing the asset into a ready-to-use state. In case the purchase of fixed assets is accompanied by additional equipment and spare parts, the equipment and spare parts must be measured and recognized separately at fair value and deducted (-) from the original cost of the tangible fixed assets.

#### Depreciation

The cost of tangible fixed assets is depreciated using the straight-line method over the estimated useful life of the asset.

Estimated depreciation periods for some asset groups are as follows:

	Buildings and structures	05-25 years
•	Machinery and equipment	03-08 years
•	Motor vehicles	05-10 years
•	Office equipment	03-05 years

## 8. Intangible fixed assets

Intangible fixed assets are presented at historical cost minus accumulated depreciation.

No. 29, Ton Duc Thang Street, Ben Nghe Ward, District 1, City. Ho Chi Minh.

#### CONSOLIDATED FINANCIAL STATEMENTS

For the quarter IV ended on December 31, 2024

## Principle for recognition and measurement of initial amount

Historical price is comprised of all the related costs from acquiring an intangible fixed asset to bringing the asset into a ready-to-use state.

## Accounting principle

Land use rights

Land use rights are presented as historical cost minus accumulated depreciation. Land use rights are amortized using the straight-line method based on the land use period of 20 - 50 years.

Indefinite land use rights without amortization.

Computer software

Computer software that is not an indispensable component of hardware is recognized as an intangible fixed asset and amortized over its useful life.

#### 9. Lease

#### Classification

A financial lease is a lease in which the lessor transfers most of the risks and benefits associated with ownership of the asset to the lessee. All other leases are classified as operating leases.

### Operating lease

Operating lease payments are recognized as production and operating expenses using the straight-line method for the entire lease term.

## 10. Asset leased to earn rental

## Leased for operating purpose

Assets leased for operating are recognized on the consolidated balance sheet according to the Group's asset classification.

Initial direct expenses to earn revenue from operating leases are recognized immediately as expenses in the incurring period. Revenue from the lease is accounted for in the consolidated income statement for the period by using the straight-line method throughout the lease term, regardless of payment method.

Depreciation of assets under operating lease is carried out on a basis consistent with the lessor's depreciation policy applicable to equivalent assets.

## 11. Investment property

Investment property is presented at historical cost minus accumulated depreciation. For investment property held for sale, the Group does not depreciate but will determines value lost via damage.

#### Principle for recognition

The historical cost of investment property is all costs in cash or cash equivalents that the Company must spend or the fair value of the amounts given in exchange to acquire investment property up to the time purchasing or constructing investment property. The historical cost of investment property includes initial directly related transaction costs.

## Depreciation

Investment property is depreciated using the straight-line method. Investment property held for sale is not depreciated but determines impairment loss.

Estimated depreciation periods for some property groups are as follows:

Houses and structures

17 - 30 years

No. 29, Ton Duc Thang Street, Ben Nghe Ward, District 1, City. Ho Chi Minh.

## CONSOLIDATED FINANCIAL STATEMENTS

For the quarter IV ended on December 31, 2024

• Land use rights with a finite term

48 - 50 years

• Land use rights with a infinite term

Not amortized

When disposing/selling investment property, the difference between the net proceeds from the sale of the asset and the remaining value of the investment asset is recognized in the consolidated income statement for the period.

#### 12. Construction in progress

Assets under construction for purposes such as production, leasing, administration, or any other use are recognized at cost. This cost includes service expenses and related borrowing costs accounted for in accordance with the Group's accounting policies. Depreciation of these assets is applied in the same manner as for other assets, starting from the time the assets are ready for use.

### 13. Prepaid expense

Prepaid expenses include short-term prepaid expenses and long-term prepaid expenses on the consolidated balance sheet and are mainly costs related to the cost of tools and supplies and repairing costs. These amounts are allocated over the prepayment period of the cost or over the period in which economic benefits are expected to be generated.

The following types of costs are accounted for as long-term prepaid expenses for gradual allocation to consolidated income statement:

- Tools and supplies are allocated gradually from 01 year to 03 years into the consolidated income statement;
- The cost of purchasing property insurance is allocated over a period of 12 months.

### 14. Accounts payable

Liabilities are classified as payables to sellers and other payables according to the principle: Accounts payable to sellers are payables of a commercial nature arising from transactions of goods, services, assets and sellers as an independent unit from the buyer; The remaining payables are classified as other payables.

Payables are organized by original term, remaining term at the time of reporting, by original currency and by each object.

Payables recorded are not lower than payment obligations.

### 15. Borrowing cost

All other interest expenses are recognized in the consolidated income statement when incurred.

### 16. Accrued expense

Accrued expenses are recorded for future payables related to goods and services received from sellers during the reporting period but have not actually been paid due to lack of invoices or insufficient documents, accounting records and documents are recorded in production and operating expenses of the reporting period.

#### 17. Equity

### Owners' equity

Owner's equity is recognized based on the actual contributed capital by the owners.

#### Treasury shares

Treasury shares are recorded at purchase price and presented as a reduction in equity on the consolidated balance sheet.

### Dividend

Dividends are recorded as a liability during the period on the date the dividend is declared.

#### Reserves

Development investment fund and other funds belonging to equity are appropriated from profit after tax according to the Resolution of the annual General Meeting of Shareholders.

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No. 29, Ton Duc Thang Street, Ben Nghe Ward, District 1, City. Ho Chi Minh.

#### CONSOLIDATED FINANCIAL STATEMENTS

For the quarter IV ended on December 31, 2024

### Profit distribution

Consolidated net profit after corporate income tax can be distributed to shareholders after being approved by the Annual General Meeting and after making provisions for reserve funds according to the Annual General Meeting Resolution.

#### 18. Revenue and other income

#### Sales revenue

Sales revenue is determined at the fair value of the amounts received or to be received. In most cases, revenue is recognized when transferring to the buyer the significant risks and economic benefits inherent in ownership of the goods.

### Revenue from service provision

Revenue from rendering services is recognized when the outcome of that transaction can be determined reliably. In case a service provision transaction involves multiple periods, revenue is recognized in the period according to the results of work completed on the consolidated balance sheet date of that period.

#### Deposit interest income

Interest is recognized on an accrual basis, determined on the balance of deposit accounts and the applicable interest rate.

## Investment income in joint ventures and associates

The business performance of joint venture and associate companies are recorded in the consolidated income statement corresponding to the Group's ownership ratio in the joint venture and associate company.

### Disposal and sale of fixed assets and investment property

Income from disposal or sale of fixed assets or investment property is the difference between the proceed from dispose and sale of fixed assets or investment real estate and the carrying amount of fixed assets, investment property and selling expense.

### 19. Revenue deduction

Revenue deductions include: Trade discounts, sales allowances and returned goods.

Revenue deductions arising in the same period of consumption of products, goods and services are adjusted to reduce the revenue of the period in which they arise; Revenue deductions arising in the following period but before the release of the consolidated financial statements are adjusted to reduce the revenue of the reporting period; Revenue deductions arising in the period following and after the release of the consolidated financial statements are adjusted to reduce the revenue of the period in which the deduction occurs.

#### 20. Cost of goods sold

Cost of goods sold and services provided is the total cost incurred for finished products, services, and investment property; sold during the period according to the principle of matching revenue. Expenses exceeding the normal level of inventory are recorded immediately in the cost of goods sold.

#### 21. Financial expense

Financial expenses reflect expenses incurred during the period mainly including borrowing costs, provisions for investment losses in other entities, and exchange rate losses.

### 22. Selling and administrative expense

Selling expenses reflect the actual costs incurred in the process of selling products, goods, and providing services, including costs of solicitation, product introduction, product advertising, and sales commissions., product and goods warranty costs (except construction activities), storage, packaging, transportation costs....

Administrative costs present the general administratice costs of the Company, including costs for employee salaries of the management department (salaries, wages, allowances,...); social insurance, health insurance, union fees, unemployment insurance for management staff; costs of office materials, labor tools, depreciation of fixed assets used for business management; land rent, license tax; provision for bad debts; services purchased

No. 29, Ton Duc Thang Street, Ben Nghe Ward, District 1, City. Ho Chi Minh.

## CONSOLIDATED FINANCIAL STATEMENTS

For the quarter IV ended on December 31, 2024

from outside (electricity, water, telephone, fax, property insurance, fire and explosion...); Other monetary expenses (entertainment, customer conferences).

#### 23. Taxation

### Corporate income tax

Current corporate income tax (CIT) expenses

Current corporate income tax expense is determined on the basis of taxable income and the current corporate income tax rate in the current period is 20%.

Incentives and tax exemptions

For the project "Logistics center for the production of pesticides and fertilizers with a capacity of 9,500 tons of products/year", according to investment certificate No. 7433845372 issued by the Management Board of Long An Provincial Economic Zone on March 15, 2016, the Company is entitled to a preferential tax rate of 17% for a period of 10 years from the first year of taxable income and 20% of profit obtained in the following years. At the same time, the Company is exempt from corporate income tax for 2 years from the time it has taxable income from 2017 to 2018, and a 50% reduction in tax payable for the next 4 years from 2019 to 2022.

Deferred corporate income tax expenses

Deferred corporate income tax expense is determined on the basis of the deductible temporary difference, the taxable temporary difference and the expected corporate income tax rate that will apply for the year that the asset is recovered or the liability is paid, based on the tax rates (and tax laws) in effect at the end of the financial year.

Deferred tax assets are recognized for all deductible temporary differences.

The carrying amount of deferred income tax assets is reviewed at the balance sheet date and reduced to the extent that it is ensured that sufficient taxable profit will be available to allow the benefit of part or all of the set of deferred tax assets used. Previously unrecognized deferred corporate income tax assets are reviewed at the ending date of accounting period and are recognized when it is sure that sufficient taxable profit will allow this unrecorded income tax assets to be utilised.

Current income tax and deferred income tax are recognized as income or expenses to calculate profit or loss for the period in which they arise, except in cases where income tax arises from a transaction or event that is recognized directly to equity in the same or another period.

### Value-added Tax

Value added tax on goods and services provided by the Group is calculated at the following tax rates:

Plant varieties: non-taxable

Agrichemicals: 5%Other services: 10%

#### Other tax

Applicable according to current tax laws in Vietnam.

Tax reports of companies in the Group will be subject to inspection by tax authorities. Because the application of tax laws and regulations to many different types of transactions can be interpreted in many different ways, the tax amount presented in the consolidated financial statements may change, depending on the final decision of the tax authority on tax reports of companies in the Group.

### 24. Earnings per share

Basic earnings per share are calculated by dividing the Group's consolidated profit after tax after deducting bonus and welfare funds by the average total number of ordinary shares outstanding during the period, excluding the number of shares purchased by the Group and kept as treasury shares.

### 25. Diluted earnings per share

Diluted earnings per share is calculated by dividing the Group's after-tax profit after deducting bonus and welfare funds by the average total number of ordinary shares outstanding during the period and the total expected number of ordinary shares issued additionally, excluding the number of shares purchased by the Group and kept as treasury shares.

#### 26. Reporting segment

A segment is a separately identifiable component of the Group that is involved in the production or provision of an individual product or service, or a group of related products or services (business segment), or engaged in 15-1

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No. 29, Ton Duc Thang Street, Ben Nghe Ward, District 1, City. Ho Chi Minh.

### CONSOLIDATED FINANCIAL STATEMENTS

For the quarter IV ended on December 31, 2024

producing or providing products or services in a particular economic environment (geographical segments), each of which has its own economic risks and rewards differring from other business segments or different from business segments in the other economic environment.

#### 27. Related parties

Related parties are corporates and individuals who, directly or indirectly through one or more intermediaries, have control over the Group or are controlled by the Group, or are under common control with the Group. Associates, individuals who directly or indirectly hold voting rights of the Group leading to significant influence over the Group, key management personnel including directors, executive officers of the Group, close family members of these individuals or companies affiliated with these individuals are also considered related parties.

## IV. NOTES TO SPECIFIC ITEMS ON CONSOLIDATED BALANCE SHEET

TO SEE TO SEE THE TEMS ON CONSOL	DATED BALANCE SHEET	
1. Cash	Clasing halansa	Unit: VND
- Cash	Closing balance	Opening balance
	1,252,039,616	662,965,339
- Bank demand deposits	799,347,622,398	129,218,578,427
Total =	800,599,662,014	129,881,543,766
2. Financial investment	Closing balance	Opening balance
Investment on other entities	· <del>-</del>	179,514,814,098
- Associates and joint ventures;	=	179,514,814,098
+ Cost	Ę.	179,514,814,098
Hai Yen Company Limited		179,514,814,098
+ Provision	-	-
Total	.=	179,514,814,098
3. Accounts receivable	Closing balance	Opening balance
		709,975,224,585
a) Short-term accounts receivable from	365.254.893.679	
a) Short-term accounts receivable from customers	365,254,893,679	, <b>, , , ,</b>
customers		3
•		3
customers - Details of customer receivables accounting for 10%	or more of total customer receiv	rables are not available
<ul><li>customers</li><li>Details of customer receivables accounting for 10%</li><li>b) Provison for doubtful debts</li></ul>	or more of total customer receiv	rables are not available 11,907,026,789
customers  - Details of customer receivables accounting for 10%  b) Provison for doubtful debts  Opening balance	or more of total customer receiv	rables are not available  11,907,026,789  9,545,928,944
customers  - Details of customer receivables accounting for 10%  b) Provison for doubtful debts  Opening balance  + Increase	or more of total customer received 17,371,469,775 4,269,163,007	rables are not available 11,907,026,789
customers  - Details of customer receivables accounting for 10%  b) Provison for doubtful debts  Opening balance  + Increase  + Decrease  Closing balance	17,371,469,775 4,269,163,007 3,350,500,916 18,290,131,866	11,907,026,789 9,545,928,944 4,081,485,958 17,371,469,775
customers  - Details of customer receivables accounting for 10%  b) Provison for doubtful debts  Opening balance  + Increase  + Decrease  Closing balance  4. Other receivables	17,371,469,775 4,269,163,007 3,350,500,916	11,907,026,789 9,545,928,944 4,081,485,958
customers  - Details of customer receivables accounting for 10% b) Provison for doubtful debts Opening balance + Increase + Decrease Closing balance  4. Other receivables a) Short-term - Personal income tax from employees to pay on	17,371,469,775 4,269,163,007 3,350,500,916 18,290,131,866	11,907,026,789 9,545,928,944 4,081,485,958 17,371,469,775
customers  - Details of customer receivables accounting for 10%  b) Provison for doubtful debts  Opening balance  + Increase  + Decrease  Closing balance  4. Other receivables  a) Short-term	17,371,469,775 4,269,163,007 3,350,500,916 18,290,131,866 Closing balance 7,464,704,099	11,907,026,789 9,545,928,944 4,081,485,958 17,371,469,775 Opening balance 9,554,347,459
customers  - Details of customer receivables accounting for 10% b) Provison for doubtful debts Opening balance + Increase + Decrease Closing balance  4. Other receivables a) Short-term - Personal income tax from employees to pay on their behalf	17,371,469,775 4,269,163,007 3,350,500,916 18,290,131,866  Closing balance 7,464,704,099 3,618,259,000	11,907,026,789 9,545,928,944 4,081,485,958 17,371,469,775 Opening balance 9,554,347,459 3,598,259,000
customers  - Details of customer receivables accounting for 10%  b) Provison for doubtful debts  Opening balance  + Increase  + Decrease  Closing balance  4. Other receivables  a) Short-term  - Personal income tax from employees to pay on their behalf  - Receivables from customers related to land fees	17,371,469,775 4,269,163,007 3,350,500,916 18,290,131,866 Closing balance 7,464,704,099 3,618,259,000 3,290,038,344	11,907,026,789 9,545,928,944 4,081,485,958 17,371,469,775 Opening balance 9,554,347,459 3,598,259,000 4,592,233,930
customers  - Details of customer receivables accounting for 10%  b) Provison for doubtful debts  Opening balance  + Increase + Decrease Closing balance  4. Other receivables a) Short-term - Personal income tax from employees to pay on their behalf - Receivables from customers related to land fees - Advance	17,371,469,775 4,269,163,007 3,350,500,916 18,290,131,866 Closing balance 7,464,704,099 3,618,259,000 3,290,038,344 429,816,713	11,907,026,789 9,545,928,944 4,081,485,958 17,371,469,775 Opening balance 9,554,347,459 3,598,259,000 4,592,233,930 829,567,550
customers  - Details of customer receivables accounting for 10% b) Provison for doubtful debts Opening balance + Increase + Decrease Closing balance  4. Other receivables a) Short-term - Personal income tax from employees to pay on their behalf - Receivables from customers related to land fees - Advance - Short-term deposits	17,371,469,775 4,269,163,007 3,350,500,916 18,290,131,866 Closing balance 7,464,704,099 3,618,259,000 3,290,038,344	11,907,026,789 9,545,928,944 4,081,485,958 17,371,469,775 Opening balance 9,554,347,459 3,598,259,000 4,592,233,930
customers  - Details of customer receivables accounting for 10% b) Provison for doubtful debts Opening balance + Increase + Decrease Closing balance  4. Other receivables a) Short-term - Personal income tax from employees to pay on their behalf - Receivables from customers related to land fees - Advance - Short-term deposits - Others Total	17,371,469,775 4,269,163,007 3,350,500,916 18,290,131,866 Closing balance 7,464,704,099 3,618,259,000 3,290,038,344 429,816,713 1,529,160,208	11,907,026,789 9,545,928,944 4,081,485,958 17,371,469,775 Opening balance 9,554,347,459 3,598,259,000 4,592,233,930 829,567,550 13,587,041,641
customers  - Details of customer receivables accounting for 10%  b) Provison for doubtful debts  Opening balance  + Increase + Decrease  Closing balance  4. Other receivables a) Short-term - Personal income tax from employees to pay on their behalf - Receivables from customers related to land fees - Advance - Short-term deposits - Others	17,371,469,775 4,269,163,007 3,350,500,916 18,290,131,866 Closing balance 7,464,704,099 3,618,259,000 3,290,038,344 429,816,713 1,529,160,208	11,907,026,789 9,545,928,944 4,081,485,958 17,371,469,775 Opening balance 9,554,347,459 3,598,259,000 4,592,233,930 829,567,550 13,587,041,641

No. 29, Ton Duc Thang Street, Ben Nghe Ward, District 1, City. Ho Chi Minh.

## CONSOLIDATED FINANCIAL STATEMENTS

18,290,131,866

For the quarter IV ended on December 31, 2024

17,371,469,775

5. Doubtful de	ebts
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18,290,131,866	17,371,469,775
9,189,052,121	9,820,890,986
3,1000	***************************************
672,284,107	567,034,330
6,856,730,194	1,402,420,346
1,572,065,444	5,581,124,113
	672,284,107 9,189,052,121

## 6. Inventory

Closing balance	Opening balance
12,751,865,325	4,618,492,560
176,041,080,287	364,037,921,792
3,307,210,780	2,927,999,160
7,853,966,955	8,258,347,317
63,851,364,663	47,963,691,349
688,443,550,763	651,174,408,789
952,249,038,773	1,078,980,860,967
	12,751,865,325 176,041,080,287 3,307,210,780 7,853,966,955 63,851,364,663 688,443,550,763

## Provision for inventory

Opening balance	(16,461,183,252)	(24,435,429,377)
+ Increase	-	(4,079,756,508)
+ Decrease	10,145,037,896	12,054,002,633
Closing balance	(6,316,145,356)	(16,461,183,252)

## 7. Fixed assets:

Appendix 1 on page 23

## 8. Intangible fixed assets:

Items	Land use rights	Other intangible fixed assets	Total
Historical Cost			
Opening balance	65,750,630,035	5,293,935,613	71,044,565,648
- Purchase		430,000,000	430,000,000
- Increase due to consolidation of subsidiaries		997,318,400	997,318,400
Closing balance	65,750,630,035	6,721,254,013	72,471,884,048
Accumulated depreciation			-
Opening balance	11,679,371,765	4,712,376,389	16,391,748,154
- Depreciation	1,375,634,202	800,162,259	2,175,796,461
- Increase due to consolidation of subsidiaries	-	259,844,721	259,844,721
Closing balance	13,055,005,967	5,772,383,369	18,827,389,336
Carrying amount			-
- Opening balance	54,071,258,270	581,559,224	54,652,817,494
- Closing balance	52,695,624,068	948,870,644	53,644,494,712

No. 29, Ton Duc Thang Street, Ben Nghe Ward, District 1, City. Ho Chi Minh.

## CONSOLIDATED FINANCIAL STATEMENTS

For the quarter IV ended on December 31, 2024

- The historical cost of an intangible fixed asset has been fully depreciated but is still in use;	395,656,844	4,152,283,613	4,547,940,457
9. Investment property:			
Items	Land use rights	Houses and offices	Total
Historical Cost			
Opening balance	8,092,241,500	19,555,738,511	27,647,980,011
Closing balance	8,092,241,500	19,555,738,511	27,647,980,011
Accumulated depreciation			-
Opening balance		12,786,536,552	12,786,536,552
- Depreciation		570,003,934	570,003,934
Closing balance	=.:	13,356,540,486	13,356,540,486
Carrying amount			
- Opening balance	8,092,241,500	6,769,201,959	14,861,443,459
- Closing balance	8,092,241,500	6,199,198,025	14,291,439,525
10. Prepaid expense a) Short-term		Closing balance	Opening balance
- Tools and supplies;		1,342,841,833	1,069,806,216
- Office and warehouse rental costs		177,018,818	178,200,454
- Insurance		404,078,768	520,398,680
- Others		446,616,514	553,395,471
Total	-	2,370,555,933	2,321,800,821
b) Long-term			
- Tools and supplies;		4,226,775,700	4,600,912,065
- Others		5,155,687,793	6,334,729,631
	-	9,382,463,493	10,935,641,696
	-		
11. Goodwill Original cost as of August 30, 2024 Accumulated allocation:		Closing balance 78,390,631,814	Opening balance
As of August 30, 2024 Allocation during the period		2 612 021 060	
As of December 31, 2024		2,613,021,060 2,613,021,060	
Net carrying value:		2,013,021,000	
As of August 30, 2024		78,390,631,814	
As of December 31, 2024		75,777,610,754	
12. Loan and finance lease		Closing balance	Opening balance
Short-term loans		0	0
+ Carrying amount		172,385,892,579	373,737,397,248
+ Amount within repayment capacity		172,385,892,579	373,737,397,248
- In period		F00 010 10F 00F	
+ Increase		733,313,497,032	954,799,797,941
+ Decrease		934,665,001,701	763,469,962,279

No. 29, Ton Duc Thang Street, Ben Nghe Ward, District 1, City. Ho Chi Minh.

# **CONSOLIDATED FINANCIAL STATEMENTS**For the quarter IV ended on December 31, 2024

13. Accounts payable to suppliers	Closing balance	Opening balance
Intech Organics Australia Pty Ltd	16,562,106,076	13,678,367,450
King Elong Group Limited	23,273,894,880	4,906,494,000
Itochu Chemical Frontier Corporation	47,711,893,320	28,805,868,000
- Other suppliers	33,183,286,906	464,456,782,041
	120,731,181,182	511,847,511,491

# 14. Taxe and other receivables and obligations from the State Appendix 2 on page 24

15. Accrued expense Short-term	Closing balance	Opening balance
- Accrued expense by sales policy	151,116,822,850	280,271,877,960
	151,116,822,850	280,271,877,960
16. Other payables	Closing balance	Opening balance
a) Short-term		o pouring business
- Trade union fee;	774,346,006	788,865,716
- Social insurance;	86,277	17,931,190
- Short-term deposits;	2,858,816,543	670,473,267
- Dividends and profits distribution;	6,747,422,500	5,239,403,500
- Remuneration of the Board of Directors & Supervisory Board	6,226,986,246	8,074,107,319
- Borrowings from Hai Yen Co., Ltd	-,	116,500,000,000
- Benefits to employees and partners from contributing capital to build Novotel Nha Trang hotel.	3,870,320,000	34,784,900,000
- Other payables	5,476,391,790	10,920,701,870
Total	25,954,369,362	176,996,382,862
b) Long-term		
- Long-term deposits	4,000,000	1,993,449,076
	4,000,000	1,993,449,076
=		

## 17. Owners' equity

a) Reconciliation on changes of equity Appendix 3 on page 25

b) Details on changes of equity	Closing balance	Opening balance
- Share capital	417,146,140,000	417,146,140,000
	417,146,140,000	417,146,140,000
c) Capital agreements with owners and distribution of dividends and profits	Closing balance	Opening balance
- Share capital	417,146,140,000	417,146,140,000
+ Opening balance	417,146,140,000	417,146,140,000
+ Increase		
+ Decrease		_
+ Closing balance	417,146,140,000	417,146,140,000

No. 29, Ton Duc Thang Street, Ben Nghe Ward, District 1, City. Ho Chi Minh.

# **CONSOLIDATED FINANCIAL STATEMENTS**For the quarter IV ended on December 31, 2024

d) Shares Ordinary shares registered for issuance + Ordinary shares before additional issuance + Additional ordinary shares issued Ordinary shares issued to the public + Ordinary shares before additional issuance + Additional ordinary shares issued Treasury shares + Treasury shares reissued	Closing balance 41,714,614 41,714,614 41,714,614 - 2,000	Opening balance 41,714,614 32,088,864 - 41,714,614 32,088,864 - 2,000
Ordinary shares outstanding: + Ordinary shares before additional issuance + Additional ordinary shares issued + Treasury shares reissued	<b>41,712,614</b> 41,712,614	<b>41,712,614</b> 32,088,864
e) Dividend paid	Closing balance	Opening balance
Dividend paid on ordinary shares	176,601,849,955	145,994,149,000
f) Reserves:	Closing balance	Opening balance
+ Development investment fund;	214,069,992,205	203,462,343,942
+ Fund to supplement charter capital	17,475,127,025	17,475,127,025
+ Fund for social activities	4,499,577,550	2,586,777,634
Total =	236,044,696,780	223,524,248,601
18. Off balance sheet items	Closing balance	Opening balance
a) Assets in Custody		
b) Foreign currency:		
USD	32,967	55,648
c) Doubtful debts have been written off	36,726,536,964	36,095,233,175
V. NOTES TO SPECIFIC ITEMS ON THE ST		
1. Revenue	Current period	Previous period
<ul><li>Revenue from sales of goods and finished goods</li><li>Revenue from service provision</li></ul>	667,657,875,595	1,086,793,247,740
- Revenue from office rental	171,337,592,617 3,358,535,831	142,436,581,628 3,289,757,106
Total –	842,354,004,043	1,232,519,586,474
2. Revenue deduction	Current period	
- Trade discounts;	46,630,913,000	<b>Previous period</b> 73,225,138,890
Total –	46,630,913,000	73,225,138,890
3. Cost of goods sold		
- Cost of goods and finished goods sold;	<b>Current period</b> 490,678,613,675	Previous period
- Cost of services provided;	94,424,551,861	785,813,680,064 86,373,844,207
- Cost of office rental services;	190,001,312	190,001,312
Total -		872,377,525,583
-	585,293,166,848	
4 Financial income	- Ann	
4. Financial income  - Interest on denosits and loans	Current period	Previous period
- Interest on deposits and loans	Current period 9,885,257,530	Previous period
	Current period	Previous period 10,734,099,013 708,261,927
<ul> <li>Interest on deposits and loans</li> <li>Foreign exchange gains;</li> <li>Interest on deferred payments and payment discounts;</li> </ul>	Current period 9,885,257,530 61,463,094 10,549,530,694	Previous period 10,734,099,013 708,261,927 7,636,092,212
<ul><li>Interest on deposits and loans</li><li>Foreign exchange gains;</li><li>Interest on deferred payments and payment</li></ul>	Current period 9,885,257,530 61,463,094	Previous period 10,734,099,013 708,261,927

No. 29, Ton Duc Thang Street, Ben Nghe Ward, District 1, City. Ho Chi Minh.

# **CONSOLIDATED FINANCIAL STATEMENTS**For the quarter IV ended on December 31, 2024

5. Financial expense	Current period	Previous period
- Loan interest;	1,139,801,937	5,729,824,648
- Payment discounts and deferred payments;	5,554,318,000	4,139,522,000
- Foreign exchange losses;	2,232,378,510	311,360,590
- Others;	13,676,110	38,665,027
Total	8,940,174,557	10,219,372,265
6. Other incomes	Current period	Previous period
- Dispose and sale of fixed assets;	272,727,273	624,500
- Others	862,592,398	500,552,448
Total	1,135,319,671	501,176,948
7.04		
7. Other expenses	Current period	Previous period
- Penalties	-	686,363,075
- Others	690,643,965	461,678,643
Total	690,643,965	1,148,041,718
8. Selling expense and administrative expense a) Selling expense incurred	Current period	Previous period
- Salary and other expenses	70,330,751,560	92,112,650,527
- Depreciation	1,712,204,362	1,497,513,833
- Outsourced services	8,340,985,420	10,447,200,017
Total	80,383,941,342	104,057,364,377
b) Administrative expense incurred		
- Salary and other expenses	37,137,395,485	38,180,469,574
- Depreciation	3,207,143,961	517,692,138
- Outsourced services	1,754,979,365	1,109,642,714
Total	42,099,518,812	39,807,804,426
0 Manufacturius and In Carl		
9. Manufacturing costs by factors - Material costs	Current period	Previous period
- Labor costs	587,906,187,908	872,377,525,583
- Depreciation	107,468,147,045	130,293,120,101
- Outsourced services;	2,306,327,263	2,015,205,971
Total —	10,095,964,785	11,556,842,731
Total =	707,776,627,001	1,016,242,694,386
10. Current Corporate Income Tax expense	Current period	Previous period
- Corporate income tax expense calculated on the current year's taxable income	33,217,555,096	44,227,921,754
- Adjustment of corporate income tax expenses from previous periods to current tax expenses of	602,000	-
this period - Total current corporate income tax expenses	33,218,157,096	44,227,921,754

No. 29, Ton Duc Thang Street, Ben Nghe Ward, District 1, City. Ho Chi Minh.

## CONSOLIDATED FINANCIAL STATEMENTS

For the quarter IV ended on December 31, 2024

The consolidated financial statements for the accounting period of Quarter 4 ending on December 31, 2024, were approved and issued by the General Director of the Company on January 21, 2025.

Pham Thi Ngoc Phuong Preparer / Chief Accountant Ho Chi Minh City, January 21, 2025

Truong Cong Cu General Director

CÔNG TY CỔ PHẨN KHỦ TRÙNG No. 29, Ton Duc Thang Street, Ben Nghe Ward, District 1, City. Ho Chi Minh

For the quarter IV ended on December 31, 2024

Appendix 1

7. Movements on tangible fixed assets:

Items	Houses and structures	Machinery and equipment	Transports and transmission	Administrative equipment and tools	Other tangible fixed assets	Total
Historical Cost				10013		
Opening balance	141,172,042,692	29,370,771,994	96,166,539,133	5,243,316,301	4,919,803,174	276,872,473,294
- Purchase	3,416,103,333	3,351,332,080	11,090,897,669	1,071,493,000	225,552,000	19,155,378,082
- Increase due to consolidation of subsidiaries	113,572,488,091		63,129,050,384	1,856,186,400	8,206,861,993	186,764,586,868
- Sale and dispose	645,752,409	233,024,720	14,170,569,958	768,696,400	2,053,457,831	17,871,501,318
Closing balance	257,514,881,707	32,489,079,354	156,215,917,228	7,402,299,301	11,298,759,336	464,920,936,926
Accumulated depreciation			A			
Opening balance	74,599,415,876	23,879,557,193	70,919,571,907	4,339,637,322	4,550,321,233	178,288,503,531
- Depreciation	8,468,347,367	2,759,269,086	7,005,254,970	902,375,014	469,459,997	19,604,706,434
- Increase due to consolidation of subsidiaries	92,648,340,466		63,033,775,906	1,603,418,400	7,659,939,582	164,945,474,354
- Sale and dispose	645,752,409	233,024,720	14,170,569,958	768,696,400	2,053,457,830	17,871,501,317
Closing balance	175,070,351,300	26,405,801,559	126,788,032,825	6,076,734,336	10,626,262,982	344,967,183,002
Carrying amount						377,707,103,002
- Opeing balance	66,572,626,816	5,491,214,801	25,246,967,226	903,678,979	369,481,941	98,583,969,763
- Closing balance	82,444,530,407	6,083,277,795	29,427,884,403	1,325,564,965	672,496,354	119,953,753,924
- Historical cost of fixed assets a	t the end of the period he 101,062,354,469	as been fully depreciate 81,267,625,382	ed but is still in use; 46,307,747,467	4,639,527,935	11,827,284,928	245,104,540,181

Appendix 2

## 13. Taxes and receivables and State obligations

_	At 01/01/2024		<u>Incurrence</u>	Payment	At 31/12/2024	
	Receivable	Payable			Receivable	Payable
Output VAT incurred	-	12,449,851,250	243,053,970,808	255,055,665,367	-	448,156,691
VAT on imported goods	-		17,981,407,049	17,981,407,049	-	-440,130,091
Import and Export Tax	#	_	869,117,512	869,117,512		
CIT incurred	<del></del>	41,785,348,533	86,365,739,954	80,740,480,087	-	47 410 600 400
PIT incurred		9,877,281,594	54,485,993,731	56,893,122,141	-	47,410,608,400
Environmental Tax	-	-	28,998,440	28,998,440	=)	7,470,153,184
Household Tax, Prize Tax		_	559,486,050	559,486,050	<del>=</del> 6	~
Others	-:	=	5,753,917,134	4,332,896,431	-	1,421,020,703
	-	1,988,638,562	14,632,090,915	16,185,937,202	_	434,792,275
Taxes from Subsidiaries						434,192,213
Output VAT incurred		304,937,221	3,795,299,053	3,774,144,348		226 001 026
Excise Tax		1,258,744	221,005,233	204,145,958	-	326,091,926
Foreign Contractor Tax		1,640,338,125	4,254,486,350	5,032,944,736	_	18,118,019
CIT incurred		76,617,847	1,261,731,489	1,255,420,145	-	861,879,739
PIT incurred		-	4,677,216,153	4,677,216,153	_	82,929,191
Real estate tax, land rental	-	39,607,174	887,065,668	905,789,991	_	20.002.051
License fees	_	-	4,000,000	4,000,000		20,882,851
Total	-	2,062,759,111	15,100,803,946	15,853,661,331		1,309,901,726

11.0011

No. 29, Ton Duc Thang Street, Ben Nghe Ward, District 1, City. Ho Chi Minh For the quarter IV ended on December 31, 2024

Appendix 3

16. Owners' equity

a. Movement on owners' equity

-	Share capital	Treasury	Development	Other funds	Retained earnings	Non-controlling	Total
	YANTO	shares	investment fund		and other reserves	interest	y teles autobased
Polomos os of 21/12/2022	VND	VND	VND	VND	VND	VND	VND
Balance as of 31/12/2022	417,146,140,000	(20,000,000)	203,462,343,942	20,188,402,492	498,519,835,766		1,139,296,722,199
Profit in 2023					295,577,433,646		295,577,433,646
Appropriation to reward					(36,272,132,457)		=>0,077,133,010
fund for 2023							(36,272,132,457)
Dividend payment in					(145,994,149,000)		(==,====,152,157)
installment 2 + installment							(145,994,149,000)
at the end of 2022 +							(= == == = = = = = = = = = = = = = = =
installment 1 in 2023							
Another increase					4,719,959		4,719,959
Another decrease  Balance as of 31/12/2023	417 146 140 000	<b></b>	Navada Parata Salmasinas Bilin	(3,126,497,833)	(3,858,508,706)		(6,985,006,539)
Balance as 01 31/12/2023	417,146,140,000	(20,000,000)	203,462,343,942	20,061,904,659	604,977,199,208	-	1,245,627,587,808
Profit in 2024					469,482,744,551	1,134,431,785	470,617,176,336
Deduction to social	3	ľ		5,000,000,000	,,	1,13 1,131,703	470,017,170,330
activities fund for 2023					(5,000,000,000)		
Appropriation to reward						(5,303,824,131)	(60,583,836,852)
fund for 2024	× .				(55,280,012,721)	(-,,,,	(00,000,000,002)
Dividend payment for 2nd					S 20 21 6 877	(12,241,226,094)	(176,601,849,955)
installment + 3rd					(164,360,623,861)		( , , , , , , , , , , , , , , , , , , ,
installment in 2023 + 1st							
installment in 2024			APAR 2007/00 709/50 15000				
Appropriation to			10,607,648,263		(10,607,648,263)		-
development investment fund							
Increase from business							
combination							
Another increase						131,610,666,667	131,610,666,667
Another decrease				(2.097.200.004)	3,659,230		3,659,230
Balance as of 31/12/2024	417,146,140,000	(20,000,000)	214,069,992,205	(3,087,200,084)	(2,363,280,474)		(5,450,480,558)
THE POST OF THE PO	117,110,110,000	(20,000,000)	414,009,992,205	21,974,704,575	836,852,037,670	115,200,048,227	1,605,222,922,677

